



THE G.W. VAN KEPPEL COMPANY

1801 North 9th Street, Kansas City, KS 66101
P.O. Box 2923, Kansas City, KS 66110

(913) 281-4800
Fax (913) 281-4815

Mr. Tom Veasman-Sr. Gen. Services Specialist

June 20, 2014

Missouri Dept. of Transportation

Dear Tom,

We accept your offer for a one year extension to Contract 3-121011TV-Excavators through June 30, 2015. You will find our modified pricing sheets included for both outright and option items.

Please also note the deadline date that cooperative orders will be accepted is now June 26, 2015. All other information from the original Bid is current.

We look forward to again working with MoDOT on this and other projects as they occur.

Sincerely,

Steven C. Phillips

Government Sales Mgr.

The G. W. Van Keppel Co.

913-645-9849

5427 West Bethany Road, N. Little Rock, AR 72117 • (501) 945-4594 • (501) 945-0959 Fax
2218 Industrial Park Road, Van Buren, AR • (479) 474-5281 • (479) 474-6048 Fax
4250 E. Commerce Drive, Garden City, KS 67846 • (620) 272-0535 • (620) 272-0543 Fax
1449 Genessee, Kansas City, MO 64102 • (816) 921-4040 • (816) 921-4038 Fax
3914 W. Irving, Wichita, KS 67213 • (316) 945-6556 • (316) 945-6592 Fax
1580 Old Hwy 40 E., Columbia, MO 65202 (573) 474-0182 • (573) 474-8915 Fax
6455 W. Independence Dr., Springfield, MO 65802 • (417) 865-3550 • (417) 865-1044 Fax
11475 Page Service Dr., St. Louis, MO 63146 • (314) 872-8440 • (314) 993-6402 Fax
8233 West Reno, Oklahoma City, OK 73127 • (405) 495-0606 • (405) 495-9393 Fax
1876 North 105th East Ave., Tulsa, OK 74116 • (918) 836-8851 • (918) 834-1659 Fax

PRICING PAGES / SPECIFICATIONS

Item # 1 Manufacturer's Standard Crawler Excavator, meeting the net horsepower range of 100 to 130 with 15 to 25 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Volvo (MODEL) EC140DL

Price \$ 121,988.

Vendor must complete for each unit bid

- Net Horse Power: _____
- Engine Make: _____
- Engine Model: _____
- Operating Weight: (lbs) _____
- Operating Weight (metric ton) _____
- Max Dig Depth:(ft/in) _____
- Depth @ 8' bottom: (ft/in) _____
- Max. depth of vertical wall (ft/in) _____
- Reach @ground level (ft/in) _____
- Dump Height (ft/in) _____
- Track shoe or rubber shoe width (in) _____
- Tail overhang over side (in) _____
- Length of track on ground (ft/in) _____

Warranty Information -

Standard Warranty: _____

Extended Warranty: _____

Begin Date: _____

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL NOT AVAILABLE ___

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD ___ OPTIONAL NOT AVAILABLE ___
 STANDARD ___ OPTIONAL NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	LIFTING EYE LINRAGE	171
Option 2	DOZER BLADE	6,243
Option 3	30" TRIPLE GROUSERS	7,105

Option 4	20" RUBBER SHOES	7,675
Option 5	120V. BLOCK-HTR.	230
Option 6	SUSPENSION SEAT	753
Option 7	JOYSTICK (4 SWITCH PROPORTIONAL)	1,576
Option 8	BEACON	119
Option 9	WORK LIGHTS (EXTRA FRT. V. REAR)	237
Option 10	DOUBLE ACTING AUXILIARY HYDRAULICS	2,401
Option 11	HYDRAULIC QUICK-COUPLER W/ QUICK FIT PIPING	6,711
Option 12	36" HD BUCKET	2,000
Option 13	54" SMOOTH DITCHING BUCKET	2,204
Option 14	72" SMOOTH DITCHING BUCKET	2,793
Option 15	STICK WEAR STRIP	129
Option 16	30" HD BUCKET	2,808
Option 17		
Option 18		
Option 19		
Option 20		

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) _____ Northeast District (NE) _____ Kansas City (KC) District _____

Central District (CD) _____ St. Louis District (STL) _____ Southwest District (SW) _____

Southeast District (SE) _____ All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 19

Delivery will be made 90-120 days after receipt of order.

PRICING PAGES / SPECIFICATIONS

Item # 1 Manufacturer's Standard Crawler Excavator, meeting the net horsepower range of 100 to 130 with 15 to 25 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Volvo (MODEL) ECR145DL

Price \$ 128,745.-

Vendor must complete for each unit bid

Net Horse Power: _____
Engine Make: _____
Engine Model: _____
Operating Weight: (lbs) _____
Operating Weight (metric ton) _____
Max Dig Depth:(ft/in) _____
Depth @ 8' bottom: (ft/in) _____
Max. depth of vertical wall (ft/in) _____
Reach @ground level (ft/in) _____
Dump Height (ft/in) _____
Track shoe or rubber shoe width (in) _____
Tail overhang over side (in) _____
Length of track on ground (ft/in) _____

Warranty Information -

Standard Warranty: _____

Extended Warranty: _____

Begin Date: _____

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD OPTIONAL NOT AVAILABLE

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD OPTIONAL NOT AVAILABLE

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	LIFTING-EYE LINKAGE	171
Option 2	DOZER BLADE	6,243
Option 3	30" TRIPLE GROUSERS	7,105

Option 4	20" RUBBER SHOES	7,675
Option 5	120V. BLOCK HEATER	230
Option 6	SUSPENSION SEAT	753
Option 7	JOYSTICK (4 SWITCH PROPORTIONAL)	1,576
Option 8	BEACON	119
Option 9	WORKLIGHTS (EXTRA, FR. & REAR)	237
Option 10	DOUBLE ACTING AUXILIARY HYDRAULICS	2,401
Option 11	HYDRAULIC QUICK COUPLER W/ QUICK FIT PIPING	6,711
Option 12	36" HD BUCKET	2,000
Option 13	54" SMOOTH DITCHING BUCKET	2,204
Option 14	72" SMOOTH DITCHING BUCKET	2,793
Option 15	STICK WEAR STRIP	129
Option 16	30" HD BUCKET	2,808
Option 17		
Option 18		
Option 19		
Option 20		

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) _____ Northeast District (NE) _____ Kansas City (KC) District _____

Central District (CD) _____ St. Louis District (STL) _____ Southwest District (SW) _____

Southeast District (SE) _____ All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 20

Delivery will be made 90-120 days after receipt of order.

Item # 2 Manufacturer's Standard Wheeled Excavator with One-Piece Boom, meeting the net horsepower range of 120 to 160 with 17 to 21 metric ton operating weight rating as advertised in the manufacturer's standard literature, **NET DELIVERED PRICE** to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Volvo (MODEL) EW160D (MONO)

Price \$ 169,164.-

Vendor must complete for each unit bid

Net Horse Power: _____
Engine Make: _____
Engine Model: _____
Operating Weight lbs: _____
Operating Weight: (metric ton) _____
Max Dig Depth:(ft/in) _____
Depth @ 8' bottom:(ft/in) _____
Max depth of vertical wall (ft/in) _____
Reach @ground level (ft/in) _____
Dump Height (ft/in) _____
Blade or Outrigger _____
Transport width:(ft/in) _____
Tailswing radius:(ft/in) _____

Warranty Information -

Standard Warranty: _____

Extended Warranty: _____

Begin Date: _____

Please indicate if your unit has the following equipment option, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

STANDARD___ OPTIONAL___ NOT AVAILABLE___ Hydraulic Control Pattern Changer

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested option, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	<i>4 OUTRIGGERS (1 LO DOZER + 2 OUTRIGGERS)</i>	<i>3,670</i>
Option 2	<i>Quick Coupler w/ Quick Fit PIPING</i>	<i>STANDARD</i>
Option 3	<i>24" HD BUCKET</i>	<i>2,279</i>
Option 4	<i>36" HD BUCKET</i>	<i>2,532</i>
Option 5	<i>48" SMOOTH DITCHING BUCKET</i>	<i>2,282</i>
Option 6	<i>60" SMOOTH DITCHING BUCKET</i>	<i>2,496</i>
Option 7	<i>72" SMOOTH DITCHING BUCKET</i>	<i>2,709</i>

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) ___ Northeast District (NE) ___ Kansas City (KC) District ___

Central District (CD) ___ St. Louis District (STL) ___ Southwest District (SW) ___

Southeast District (SE) ___ All Districts ___

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 20

Delivery will be made _____ days after receipt of order.

Item # 3 Manufacturer's Standard Wheeled Excavator with Two-Piece and Telescopic Booms, meeting the net horsepower range of 120 to 160 with 17 to 21 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Volvo (MODEL) EW160D (2-PIECE)

Price \$ 171,124.

Vendor must complete for each unit bid

Net Horse Power: _____
Engine Make: _____
Engine Model: _____
Operating Weight lbs: _____
Operating Weight: (metric ton) _____
Max Dig Depth:(ft/in) _____
Depth @ 8' bottom:(ft/in) _____
Max depth of vertical wall (ft/in) _____
Reach @ground level (ft/in) _____
Dump Height (ft/in) _____
Blade or Outrigger _____
Transport width:(ft/in) _____
Tailswing radius:(ft/in) _____

Warranty Information -

Standard Warranty: _____

Extended Warranty: _____

Begin Date: _____

Please indicate if your unit has the following equipment option, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___ Hydraulic Control Pattern Changer

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested option, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	<i>4 OUTRIGGERS (1 LO DOZER + 2 OUTRIGGERS)</i>	<i>3,670</i>
Option 2	<i>QUICK COUPLER W/ QUICK FIT PIPING</i>	<i>STANDARD</i>
Option 3	<i>24" HD BUCKET</i>	<i>2,279</i>
Option 4	<i>36" HD BUCKET</i>	<i>2,532</i>
Option 5	<i>48" SMOOTH DITCHING BUCKET</i>	<i>2,282</i>
Option 6	<i>60" SMOOTH DITCHING BUCKET</i>	<i>2,496</i>
Option 7	<i>72" SMOOTH DITCHING BUCKET</i>	<i>2,709</i>

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) ___ Northeast District (NE) ___ Kansas City (KC) District ___
 Central District (CD) ___ St. Louis District (STL) ___ Southwest District (SW) ___
 Southeast District (SE) ___ All Districts ___

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 20

Delivery will be made _____ days after receipt of order.

Training

Each excavator purchased by MoDOT shall have the minimum mandatory training supplied as outlined below:

Item A – Mandatory for each unit sold (if multiple, at MoDOT’s discretion, training may be combined)

Four (4) hours safe operation and routine/preventive maintenance for mechanics and operators. Training time and location shall be coordinated with district personnel. The vendor shall supply training within one month of acceptance by MoDOT. All costs associated with training and materials supplied shall be the responsibility of the vendor. Training shall be provided by a factory or dealership personnel. The trainer must be approved by MoDOT. Training content shall be tailored to cover the specific units sold.

Item B - Price must be included for each item for the following optional training: **Price per student \$ 750.**

Training shall be provided by a factory or dealership personnel. The trainer must be approved by MoDOT. Training content shall be tailored to cover the specific units sold.

Should the training not meet the requirements (needs of the employees being trained,) indicated below, the vendor shall come back to the location the training first took place and hold the training again.

a.) 8 hours Electronic Operation and Diagnostics

1. Engine
2. Transmission
3. HVAC
4. Hydraulics
5. Calibration Procedures

b.) 4 hours Hydraulic & Transmission Mechanical Diagnostic

1. Operation
2. Adjustments
3. Pressure/Flow Tests

Item C - Optional Software – Price must be included for the following: diagnostic software, cables, and interface. Price per set \$ 2,500.

Item D - Optional price \$ 1,080. for vendor to perform the first scheduled on-site maintenance. Vendor shall supply all labor associated with the maintenance. All materials used for maintenance will be supplied by MoDOT. At MoDOT’s discretion, this first scheduled maintenance may be used as a training class for mechanics and maintenance employees.

Item E - Vendors must allow MoDOT technicians to attend any in-depth factory technical training as deemed necessary by MoDOT. Training shall be the same as received by dealership personnel with content tailored to cover specific units sold. Vendor must supply training to MoDOT at the same cost as dealership personnel.