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EQUIPMENT SERVICES

2300 Cassens Dr.
Fenton, MO 63026

June 13, 2014

Contract 3-121011TV – Excavators

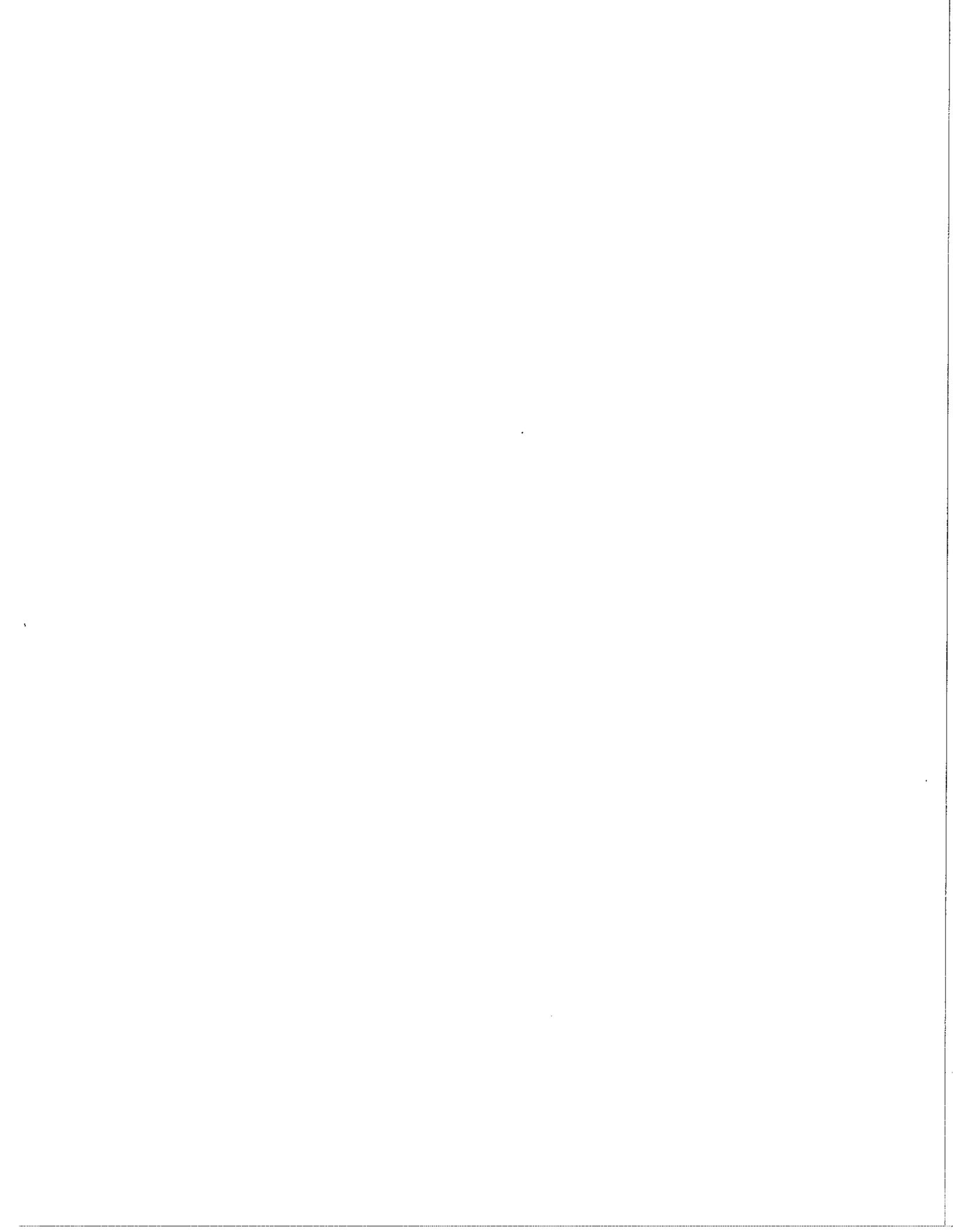
Luby Equipment would like to extend our bid on contract #3-121011TV - Excavators for another year. There have been no model changes for the Case product on this bid extension. There have been a couple of changes in pricing on the bid options. I have included the original bid sheets with any changes that have occurred for this bid extension.

We would like to thank you for your business in the past year and look forward to continuing to work with you during this contract extension. If you have any questions, please do not hesitate to call at 800-830-9970.

Sincerely;



Jerry Jansen
Sales



PRICING PAGES / SPECIFICATIONS

Item # 1 Manufacturer's Standard Crawler Excavator, meeting the net horsepower range of 100 to 130 with 15 to 25 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Case (MODEL) CX160C

Price \$ 138,600.00 same 2014

Vendor must complete for each unit bid

Net Horse Power:	<u>124 hp</u>
Engine Make:	<u>Isuzu</u>
Engine Model:	<u>AM-4201X</u>
Operating Weight: (lbs)	<u>38,000 lbs</u>
Operating Weight (metric ton)	<u>15.2</u>
Max Dig Depth:(ft/in)	<u>21'3"</u>
Depth @ 8' bottom: (ft/in)	<u>20'6"</u>
Max. depth of vertical wall (ft/in)	<u>17'10"</u>
Reach @ground level (ft/in)	<u>30'3"</u>
Dump Height (ft/in)	<u>21'10"</u>
Track shoe or rubber shoe width (in)	<u>27.6"</u>
Tail overhang over side (in)	<u>3'4"</u>
Length of track on ground (ft/in)	<u>10'5"</u>

Warranty Information -

Standard Warranty: Same

Extended Warranty:

Begin Date: _____

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	Aux. hyd - one way for hammer	\$ 4,100.00
Option 2	Multi Function Aux. hyd. - one/two way	\$ 5,800.00
Option 3	Hydraulic bucket coupler	\$ 5,950.00

Same
 Same
 Same

Option 4	36" HD tooth bucket	\$ 4,025.00	Same
Option 5	36" HD tooth bucket	\$ 4,325.00	Same
Option 6	50" ditch bucket	\$ 3,500.00	Same
Option 7	72" ditch bucket	\$ 4,000.00	Same
Option 8	Hydraulic main pin thumbs	\$ 6,200.00	Same
Option 9	Protection screen - front cab	\$ 950.00	Same
Option 10	Strobe Light	\$ 675.00	Same
Option 11	Helac power lift	\$ 11,000.00	chang
Option 12	Indeco HP 3000 ABF breaker hammer	\$ 38,500.00	Same
Option 13			
Option 14			
Option 15			
Option 16			
Option 17			
Option 18			
Option 19			
Option 20			

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) _____ Northeast District (NE) X Kansas City (KC) District _____
 Central District (CD) _____ St. Louis District (STL) X Southwest District (SW) _____
 Southeast District (SE) X All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 35%

Delivery will be made 60-120 days after receipt of order.

PRICING PAGES / SPECIFICATIONS

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If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) Case (MODEL) CX210C

Price \$ 156,500.00 Same 2014

Vendor must complete for each unit bid

Net Horse Power:	<u>160 hp</u>
Engine Make:	<u>Ishuzu</u>
Engine Model:	<u>Am-4HKIX</u>
Operating Weight: (lbs)	<u>47,800 lbs.</u>
Operating Weight (metric ton)	<u>19.9</u>
Max Dig Depth:(ft/in)	<u>21'10"</u>
Depth @ 8' bottom: (ft/in)	<u>21'3"</u>
Max. depth of vertical wall (ft/in)	<u>19'7"</u>
Reach @ground level (ft/in)	<u>31'11"</u>
Dump Height (ft/in)	<u>22'4"</u>
Track shoe or rubber shoe width (in)	<u>31.5"</u>
Tail overhang over side (in)	<u>3'9"</u>
Length of track on ground (ft/in)	<u>12'</u>

Warranty Information -

Standard Warranty: Same

Extended Warranty:

Begin Date:

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ENGINE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___
 STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD ___ OPTIONAL ___ NOT AVAILABLE ___

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

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Option 2	Multi-Function aux. hyd. - one/two way	\$ 2,100.00	same
Option 3	Hydraulic coupler	\$ 6,400.00	same

Option 4	30" HD tooth bucket	\$ 4,900.00	same
Option 5	36" HD tooth bucket	\$ 5,100.00	same
Option 6	50" ditch bucket	\$ 3,800.00	same
Option 7	72" ditch bucket	\$ 4,100.00	same
Option 8	Hydraulic main pin thumb	\$ 7,050.00	same
Option 9	Protection screen - front cab	\$ 900.00	same
Option 10	Strobe light	\$ 675.00	same
Option 11	Heloc power tilt	\$ 12,000.00	change
Option 12	Indeco HP4000 ABF breaker hammer	\$ 45,600.00	same
Option 13			
Option 14			
Option 15			
Option 16			
Option 17			
Option 18			
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Option 20			

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