

F & C Truck Sales & Service, Inc.  
 2350 Chouteau Ave.  
 St. Louis, MO 63103

(314) 771-3180  
 (800) 467-8910  
 (314) 771-1209 (FAX)



March 2, 2009

RE: MoDOT contract details

Mr. Warren Blanchard,

**Prices good through 12/31/2009**

XHD Tandem Axle (15 ft.) Automatic, Western body dump truck  
 Make/Model 2010 Mack Granite GU813 6X4

Base contract Cab/Chassis Only..... \$ 103,793  
 Base unit including 15' Corten Body..... \$ 152,500

<u>Optional items</u>	<u>Adjustment Price</u>
1a. MP7-365 hp, 1340 lb/ft torque	Deduct \$ 670
1b. MP7-325 hp, 1200 lb/ft torque	Deduct \$ 1,355
2a. Manual transmission RTO-16908LL w/ 405 & oil cooler	Deduct \$ 8,900
2b. Manual transmission RTO-14908LL w/ 365 hp engine	Deduct \$10,034
2c. Manual transmission RTO-14908LL w/ 325 hp engine	Deduct \$10,412
3. Omit Mack Power Leash engine brake	Deduct \$ 250
4. Omit Meritor Automatic Traction Control (ATC)	Deduct \$ 445
5. Omit Full Trailer package w/ 2 air lines to the rear of chassis and 7 wire cable	Deduct \$ 374
6. 46,000# Mack Air Ride rear suspension on 40K axles	Add \$ 1,400
7a. Options only with Meritor 40K Axles: Meritor 40,000# axles w/ Hendrickson HMX 400 40,000# beam suspension	Add \$ 1,100
7b. Locking inter wheel differentials, driver controlled manual air valve w/o Auto Traction Control	Add \$ 400
8. Mack FXL 20 20,000# front axle (continued)	Add \$ 1,000





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|-----|--|----------|-------------|
| 9.  | RH heated fender mounted mirror  | Add      | \$ 118      |
| 10. | 20,000# rated 315/80R22.5 Bridgestone tires  | Add      | \$ N/C      |
| 11. | RH Motorized mirror RH & LH heated w/ integral convex  | Add      | \$ 278      |
| 12. | RH power window and door locks   | Add      | \$ N/C      |
| 13. | 55 inch rear axle spacing  | Add      | \$ N/C      |
| 14. | Cougar vibrator  | Add      | \$ 520      |
| 15. | Future body under plow options   | Add      | \$ 2,223    |
| 16. | Future body wing plow options  | Add      | \$ 2,223    |
| 17. | Additional output module for plow options  | Add      | \$ 1,480    |
| 18. | Tow plow hydraulics  | Add      | \$ 3,295    |
| 19. | Parts and Labor to plumb wing to tow   | Add      | \$ 450      |
| 20. | Purchase 10 or more units  | Discount | \$ 1000 per |
| 21. | I agreed with D2 for Mack Truck driver and mechanic training in the field.<br>I will extend the offer to any other districts purchasing our truck. |          |             |

In addition to this information, I am comfortable with you posting my detailed specifications (attached) as well as Viking-Cives specifications. You can also use the letter dated December 4<sup>th</sup>, 2008 addressing clarifications and concerns from the Nov. 10<sup>th</sup> meeting.

Item #20 is something I will offer for the remainder of the year. It was addressed in the initial RFP. I will count the two trucks toward the 10 for the year. If MoDOT buys 8 or more trucks this year I will discount \$1000 per unit and reduce the price by another \$2000 divided evenly between the trucks.

Please let me know if you need any additional information.

Best regards,

Kirk W. Petersen  
Mack sales

\*\*\* Other items MSRP less 65% \*\*\*



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