



June 18, 2014

Missouri Department of Transportation
General Services - Procurement
P. O. Box 270
Jefferson City, MO 65102

Attention: Tom Veasman

Dear Tom:

Please find attached the pricing update for Excavators, Bid Request NO. 3-121011TV. These prices will be in place from June 30, 2014 through June 30, 2015.

Thank you for this opportunity to quote this equipment.

Sincerely,

Tim Smith
Sales Representative

PRICING PAGES / SPECIFICATIONS

Item # 1 Manufacturer's Standard Crawler Excavator, meeting the net horsepower range of 100 to 130 with 15 to 25 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) JOHN DEERE (MODEL) 160GLC Excavator with 30" bucket

Price \$ 148,450.00

Vendor must complete for each unit bid

Net Horse Power:	<u>121 H.P.</u>
Engine Make:	<u>John Deere</u>
Engine Model:	<u>Powertech PVX</u>
Operating Weight: (lbs)	<u>39,685 lbs.</u>
Operating Weight (metric ton)	<u>18.01 metric ton</u>
Max Dig Depth:(ft/in)	<u>21 ft. 4 in.</u>
Depth @ 8' bottom: (ft/in)	<u>20 ft. 7 in.</u>
Max. depth of vertical wall (ft/in)	<u>18 ft. 8 in.</u>
Reach @ground level (ft/in)	<u>30 ft. 1 in.</u>
Dump Height (ft/in)	<u>21 ft.</u>
Track shoe or rubber shoe width (in)	<u>24 in.</u>
Tail overhang over side (in)	<u>46 in.</u>
Length of track on ground (ft/in)	<u>10 ft. 2 in.</u>

Warranty Information -

Standard Warranty: 12 Months Full Coverage

Extended Warranty: Two additional years of

Power Train plus Hydraulics for a

total of 3 years, 3000 hours \$1,910.00

Begin Date: Upon delivery

Option 4	Auxiliary high flow lines with 2-way controls	\$4,430.00
Option 5	30" Bucket with 2 pins	\$3,245.00
Option 6	36" Bucket with 2 pins	\$3,420.00
Option 7	60" Ditching bucket	\$2,860.00
Option 8	Control pattern selector	\$640.00
Option 9	Upper and lower window guards	\$1,855.00
Option 10	Additional work lights	\$635.00
Option 11	Hydraulic filter restriction indicator	\$495.00
Option 12	Hydraulic thumb, installed	\$11,125.00
Option 13	Hydraulic coupler, installed	\$7,210.00
Option 14	Edge protectors for buckets	\$260.00
Option 15		
Option 16		
Option 17		
Option 18		
Option 19		
Option 20		

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) _____ Northeast District (NE) _____ Kansas City (KC) District _____
 Central District (CD) _____ St. Louis District (STL) X _____ Southwest District (SW) _____
 Southeast District (SE) X _____ All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount -0-

Delivery will be made 75 days after receipt of order.

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD OPTIONAL NOT AVAILABLE

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD OPTIONAL NOT AVAILABLE

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	2014 PRICING
Option 1	28" Pads	\$700.00
Option 2	Seat, heated air suspension	\$495.00
Option 3	Auxiliary hydraulics with 2-way foot controller	\$4,330.00

Option 4	36" Bucket with 2 pins	\$4,120.00
Option 5	Engine coolant heater	\$155.00
Option 6	Reverse fan drive	\$1,015.00
Option 7	Additional light package	\$460.00
Option 8	Control pattern changer	\$835.00
Option 9	Rear view camera	\$1,090.00
Option 10	Chrome exhaust	\$250.00
Option 11	60" Ditching bucket with 2 pins	\$2,135.00
Option 12	Front upper and lower window guards	\$1,135.00
Option 13	Beacon	\$620.00
Option 14	Hydraulic filter restriction indicator	\$875.00
Option 15	Hydraulic thumb, installed	\$11,725.00
Option 16	Hydraulic coupler, installed	\$7,625.00
Option 17		
Option 18		
Option 19		
Option 20		

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 Southeast District (SE) X All Districts _____

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% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount -0-

Delivery will be made 75 days after receipt of order.

PRICING PAGES / SPECIFICATIONS

Item # 1 Manufacturer's Standard Crawler Excavator, meeting the net horsepower range of 100 to 130 with 15 to 25 metric ton operating weight rating as advertised in the manufacturer's standard literature, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB).

If bidding more than one make or model, make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) JOHN DEERE (MODEL) 210GLC Excavator with 36" bucket

Price \$ 165,000.00

Vendor must complete for each unit bid

Net Horse Power:	<u>159 H.P.</u>
Engine Make:	<u>John Deere</u>
Engine Model:	<u>Powertech PVX</u>
Operating Weight: (lbs)	<u>50,463 lbs.</u>
Operating Weight (metric ton)	<u>22.93 metric ton</u>
Max Dig Depth:(ft/in)	<u>21 ft. 11 in.</u>
Depth @ 8' bottom: (ft/in)	<u>21 ft. 4 in.</u>
Max. depth of vertical wall (ft/in)	<u>19 ft. 8 in.</u>
Reach @ground level (ft/in)	<u>32 ft.</u>
Dump Height (ft/in)	<u>23 ft. 7 in.</u>
Track shoe or rubber shoe width (in)	<u>28 in.</u>
Tail overhang over side (in)	<u>4 ft. 5 in.</u>
Length of track on ground (ft/in)	<u>13 ft. 4 in.</u>

Warranty Information -

Standard Warranty: 12 Months Full Coverage

Extended Warranty: Two additional years of
Power Train Plus Hydraulics for a
total of 3 years, 3000 hours \$1,980.00

Begin Date: Upon delivery

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD OPTIONAL NOT AVAILABLE

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD OPTIONAL NOT AVAILABLE

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	2014 PRICING
Option 1	Long undercarriage with 32" pads	\$595.00
Option 2	Heated air suspension seat	\$505.00
Option 3	Auxilliary high flow hydraulics with 2-way foot controller	\$5,150.00

Option 4	30" Bucket with 2 pins	\$3,710.00
Option 5	42" Bucket with 2 pins	\$4,430.00
Option 6	48" Bucket with 2 pins	\$4,635.00
Option 7	Engine block heater	\$190.00
Option 8	Reverse fan drive	\$1,045.00
Option 9	Additional light package	\$465.00
Option 10	Control pattern changer	\$845.00
Option 11	Rear view camera	\$1,110.00
Option 12	Chrome exhaust	\$260.00
Option 13	Lower and upper front window guards	\$1,845.00
Option 14	Hydraulic thumb	\$12,540.00
Option 15	Hydraulic coupler	\$8,110.00
Option 16	Beacon	\$620.00
Option 17		
Option 18		
Option 19		
Option 20		

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

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% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount -0-

Delivery will be made 75 days after receipt of order.

Please indicate if your unit has any of the following equipment options, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

ENGINE:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic fan reverser
 Engine coolant heater

HYDRAULIC SYSTEM:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Auxilliary hydraulic lines
 Auxilliary pilot and electric controls
 Hydraulic filter restriction indicator kit

UNDERCARRIAGE:

STANDARD OPTIONAL NOT AVAILABLE

Triple semi-grouser shoes, 800 mm (32 in.)

BUCKET:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic Bucket Quick Coupler
 30" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 36" Heavy Duty Toothed Bucket (with pin(s) if applicable)
 50" Smooth Ditching Bucket (with pin(s) if applicable)
 72" Smooth Ditching Bucket (with pin(s) if applicable)

FRONT ATTACHMENTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Arm, 2.71m minimum (8 ft. 10 in.)
 Hydraulic Thumb Attachment

FRAME:

STANDARD OPTIONAL NOT AVAILABLE

Counter weight of 2000 lbs. (minimum) at back of unit to counter weight of Hydraulic Bucket Quick Coupler and Hydraulic Thumb Attachment

OPERATOR'S STATION:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

Hydraulic oil filter restriction indicator light
 Protection screens for cab front, rear, and side

LIGHTS:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

LED or strobe type amber beacon light
 Two lights mounted on cab/ One mounted on the right side of the boom

DIAGNOSTIC CAPABILITIES:

STANDARD OPTIONAL NOT AVAILABLE
 STANDARD OPTIONAL NOT AVAILABLE

On-board self-diagnostic system for determining source of problems
 Hardware/software available to allow in-house diagnostic capabilities (if on-board system is not available)

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested options, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	2014 PRICING
Option 1	Super Long Front 60 ft. reach	\$32,260.00
Option 2	2250 lb. CTW (required)	\$4,390.00
Option 3	60" Ditch Bucket	\$1,760.00

Option 4	Auxiliary high flow hydraulic lines for 11'10" arm with 2 way foot controller	\$5,780.00
Option 5	36" heavy duty bucket	\$4,480.00
Option 6	42" heavy duty bucket	\$5,065.00
Option 7	48" heavy duty bucket	\$5,325.00
Option 8	54" heavy duty bucket	\$5,555.00
Option 9	60" Ditch bucket	\$2,625.00
Option 10	Automatic reversing cooling fan	\$1,150.00
Option 11	Rear view camera	\$1,190.00
Option 12	Additional light package	\$500.00
Option 13	Engine block heater	\$165.00
Option 14	Control pattern selector	\$915.00
Option 15	Hydraulic coupler with installation	\$7,005.00
Option 16	Hydraulic thumb, direct w/hydraulics installation	\$7,505.00
Option 17		
Option 18		
Option 19		
Option 20		

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 Southeast District (SE) X All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount -0-

Delivery will be made 75 days after receipt of order.

Item # 2 Manufacturer's Standard Wheeled Excavator with One-Piece Boom, meeting the net horsepower range of 120 to 160 with 17 to 21 metric ton operating weight rating as advertised in the manufacturer's standard literature, **NET DELIVERED PRICE** to any District in the State of Missouri, in care of the District General Services Manager (see MoDOT district map attached at back of RFB) .

If bidding more than one make or model make copies of this pricing sheet and submit it with your bid.

I am bidding (MAKE) JOHN DEERE (MODEL) 190D Wheeled Excavator with 30" bucket

Price \$ 184,700.00

Vendor must complete for each unit bid

Net Horse Power:	<u>159 H.P.</u>
Engine Make:	<u>Isuzu</u>
Engine Model:	<u>4HK1X</u>
Operating Weight lbs:	<u>43,211 lb.</u>
Operating Weight: (metric ton)	<u>19.64 metric ton</u>
Max Dig Depth:(ft/in)	<u>19 ft. 2 in.</u>
Depth @ 8' bottom:(ft/in)	<u>18 ft. 6 in.</u>
Max depth of vertical wall (ft/in)	<u>17 ft. 3 in.</u>
Reach @ground level (ft/in)	<u>30 ft. 10 in.</u>
Dump Height (ft/in)	<u>21 ft. 2 in.</u>
Blade or Outrigger	<u>Front Blade, Rear Outrigger</u>
Transport width:(ft/in)	<u>8 ft. 4 in.</u>
Tailswing radius:(ft/in)	<u>7 ft. 7 in.</u>

Warranty Information -

Standard Warranty: 12 Months Full Coverage

Extended Warranty: Two additional years of

Power Train plus Hydraulics for a

total of 3 years, 3000 hours \$1,950.00

Begin Date: Upon delivery

Please indicate if your unit has the following equipment option, if the feature is OPTIONAL please provide pricing in the OPTIONS table.

STANDARD OPTIONAL NOT AVAILABLE

Hydraulic Control Pattern Changer

OPTION	DESCRIPTION	Price
	<i>In addition to the MoDOT requested option, please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	2014 PRICING
Option 1	Front and Rear Outriggers, no blade	\$3,160.00
Option 2	Variable geometry boom, 8' 11" arm	\$8,950.00
Option 3	36" Heavy Duty Bucket with 2 pins	\$3,380.00
Option 4	48" Heavy Duty Bucket with 2 pins	\$3,775.00
Option 5	Edge protectors	\$225.00
Option 6	60" Ditching bucket with 2 pins	\$2,045.00
Option 7	Control pattern selector kit	\$1,135.00

Please indicate with an 'X' the districts (see MoDOT district map attached at back of RFB) for which you are bidding:

Northwest District (NW) _____ Northeast District (NE) _____ Kansas City (KC) District _____
 Central District (CD) _____ St. Louis District (STL) X Southwest District (SW) _____
 Southeast District (SE) X All Districts _____

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all excavator options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount -0-

Delivery will be made 75 days after receipt of order.

MODOT Request NO. 3-121011TV
Due Date June 18, 2014
John Deere 190D Wheeled Excavator
Options continued

OPTION	DESCRIPTION	2014 PRICE
Option 8	Lower and Upper front window guards	\$1,545.00
Option 9	Hydraulic thumb	\$11,725.00
Option 10	Hydraulic coupler for bucket	\$8,115.00
Option 11	Beacon	\$620.00
Option 12	Auxiliary lines with 2-way controller	\$2,935.00
Option 13	Auxiliary lines for 2 piece boom w/controller	\$3,615.00
Option 14	Hydraulic filter restriction indicator	\$905.00

Training

Each excavator purchased by MoDOT shall have the minimum mandatory training supplied as outlined below:

Item A -- Mandatory for each unit sold (if multiple, at MoDOT's discretion, training may be combined)

Four (4) hours safe operation and routine/preventive maintenance for mechanics and operators. Training time and location shall be coordinated with district personnel. The vendor shall supply training within one month of acceptance by MoDOT. All costs associated with training and materials supplied shall be the responsibility of the vendor. Training shall be provided by a factory or dealership personnel. The trainer must be approved by MoDOT. Training content shall be tailored to cover the specific units sold.

Item B - Price must be included for each item for the following optional training: **Price per student \$** 250.00

Training shall be provided by a factory or dealership personnel. The trainer must be approved by MoDOT. Training content shall be tailored to cover the specific units sold.

Should the training not meet the requirements (needs of the employees being trained,) indicated below, the vendor shall come back to the location the training first took place and hold the training again.

a.) 8 hours Electronic Operation and Diagnostics

1. Engine
2. Transmission
3. HVAC
4. Hydraulics
5. Calibration Procedures

b.) 4 hours Hydraulic & Transmission Mechanical Diagnostic

1. Operation
2. Adjustments
3. Pressure/Flow Tests

Item C - Optional Software -- Price must be included for the following: diagnostic software, cables, and interface. Price per set \$ 1,550.00

Item D - Optional price \$ Standard for vendor to perform the first scheduled on-site maintenance. Vendor shall supply all labor associated with the maintenance. All materials used for maintenance will be supplied by MoDOT. At MoDOT's discretion, this first scheduled maintenance may be used as a training class for mechanics and maintenance employees.

Item E - Vendors must allow MoDOT technicians to attend any in-depth factory technical training as deemed necessary by MoDOT. Training shall be the same as received by dealership personnel with content tailored to cover specific units sold. Vendor must supply training to MoDOT at the same cost as dealership personnel.

Erb Equipment Co., Inc.
200 Erb Industrial Drive
Fenton, MO 63026

Additional Vendor Options – Item #1

John Deere 130G Excavator – 97 HP

Total Cost

DESCRIPTION	PRICE
24" Pads with blade	\$9,015
28" Pads without blade	\$430
28" Pads with blade	\$9,390
24" Rubber pads without blade	\$6,700
24" Rubber pads with blade	\$15,970
Air suspension heated seat	\$525
Auxiliary lines with 2-way foot control	\$4,035
30" bucket with 2 pins	\$3,450
36" bucket with 2 pins	\$3,760
Engine block heater	\$156
Reverse fan drive	\$1,030
Additional light package	\$480
Pattern changer	\$875
Rear view camera	\$1,150
60" bucket with 2 pins	\$2,045
Hydraulic thumb with hydraulics	\$9,425
Hydraulic quick coupler for bucket	\$7,160
Lower and upper front window guard	\$1,855

Erb Equipment Co., Inc.
200 Erb Industrial Drive
Fenton, MO 63026

Additional Vendor Options – Item #1

John Deere 160GLC Excavator – 121 HP

Total Cost

DESCRIPTION	PRICE
28" Pads	\$700
Seat, heated air suspension	\$495
Auxiliary hydraulics with 2-way foot controller	\$4,330
36" Bucket with 2 pins	\$4,120
Engine coolant heater	\$155
Reverse fan drive	\$1,015
Additional light package	\$460
Control pattern changer	\$835
Rear view camera	\$1,090
Chrome exhaust	\$250
60" Ditching bucket with 2 pins	\$2,135
Front upper and lower window guards	\$1,135
Beacon	\$620
Hydraulic filter restriction indicator	\$875
Hydraulic thumb, installed	\$11,725
Hydraulic coupler, installed	\$7,625

Erb Equipment Co., Inc.
200 Erb Industrial Drive
Fenton, MO 63026

Additional Vendor Options – Item #1

John Deere 210GLC Excavator – 159 HP

Total Cost

DESCRIPTION	PRICE
Long undercarriage with 32" pads	\$595
Heated air suspension seat	\$505
Auxiliary high flow hydraulics with 2-way foot controller	\$5,150
30" Bucket with 2 pins	\$3,710
42" Bucket with 2 pins	\$4,430
48" Bucket with 2 pins	\$4,635
Engine block heater	\$190
Reverse fan drive	\$1,045
Additional light package	\$465
Control pattern changer	\$845
Rear view camera	\$1,110
Chrome exhaust	\$260
Lower and upper front window guards	\$1,845
Hydraulic thumb	\$12,540
Hydraulic coupler	\$8,110
Beacon	\$620

Erb Equipment Co., Inc.
200 Erb Industrial Drive
Fenton, MO 63026

Additional Vendor Options – Item #2

John Deere 190D Wheeled Excavator – 159 HP

Total Cost

DESCRIPTION	PRICE
Front and rear outriggers, no blade	\$3,160
Variable geometry boom, 8' 11" arm	\$8,950
36" Heavy duty bucket with 2 pins	\$3,380
48" Heavy duty bucket with 2 pins	\$3,775
Edge protectors	\$225
60" Ditch bucket with 2 pins	\$2,045
Control pattern selector kit	\$1,135
Lower and Upper front window guards	\$1,545
Hydraulic thumb	\$11,725
Hydraulic coupler for bucket	\$8,115
Beacon	\$620
Auxiliary lines with 2-way controller	\$2,935
Auxiliary lines for 2 piece boom w/controller	\$3,610
Hydraulic filter restriction indicator	\$905