



May 28, 2009

To: Equipment Dealers/Manufacturers

Dear Sir or Madam:

The Missouri Department of Transportation (MoDOT) is in the process of soliciting competitive bids for aerial and digger derrick equipment. Bids should be mailed to General Services-Fleet, P.O. Box 270, Jefferson City, MO 65102 and will be opened on June 18, 2009 at 3:00 p.m. Please note the enclosed Terms and Conditions that contain all "boiler plate" information and special notes.

If you have any questions about this bid, please feel free to contact me at 573-526-2529, or by email at warren.blanchard@modot.mo.gov.

Thank you.

Warren Blanchard
General Service Senior Specialist

NOTIFICATION

In accordance with RSMo 414.365, MoDOT must use fuel with at least the biodiesel content of B-20. (<http://www.moga.mo.gov/statutes/C400-499/4140000365.htm>) By submitting a response to this bid, you agree to comply with all the terms of your company's standard equipment warranties, except to the extent the equipment problems are determined to be attributed to MoDOT's use of B-20 fuel.

PRICING SHEETS

Missouri Department of Transportation
General Services Division
Jefferson City, Missouri

The purpose of this document is to solicit competitive sealed bids from bidders for the purchase of aerial equipment and digger derrick equipment for the ten district offices (see page 16) in accordance with the requirements stated herein. **There is no guarantee as to how many units will be ordered.**

Bid prices should be firm for purchase until July 1, 2010. Three (3) one-year extensions are available upon mutual consideration by Missouri Department of Transportation and the successful bidder. Allowance for inflation increases will be considered at the time of offer of these extensions.

Submit descriptive literature and specifications showing exact equipment you propose to furnish. Bid price should include the cost of two (2) Operator's Manuals, two (2) Parts Books, and two (2) Technical Service Manuals.

A COMPLETE LIST OR CATALOG DESCRIBING ALL AVAILABLE TRAINING MATERIALS RELATED TO THE ITEMS YOU ARE BIDDING MUST BE INCLUDED IN YOUR BID.

The vendor shall demonstrate to the District prior to acceptance by the District, that the equipment delivered complies fully with the enclosed specifications.

NET DELIVERED FIRM PRICE - the unit(s) shall be delivered complete and ready for use to the delivery destination. Unless otherwise specified in the bid, all prices quoted by the bidder must be F.O.B. MoDOT with all delivery, handling, surcharges, and other charges included in the bid price. Failure to do so may cause rejection of bid. MoDOT will not pay additional surcharges.

BID AWARD CRITERIA This is a Multiple Award bid and there will be no 'one' bidder awarded each item within this bid. Minor exceptions to the bid specifications will not automatically result in a "Non-Responsive" ruling. Each individual delivery destination will have sole responsibility for the discretion of all purchasing decisions. Criteria used to determine the unit(s) purchased are based on price, location of servicing dealers, past performance of servicing dealers, and past performance of different makes and models of equipment type. Units must be delivered to the listed delivery destinations but they will have to be serviced at other locations within the district. A listing of all exceptions to the attached specifications **must** be included with your bid prices.

Item # 1 New Digger Derrick equipment, meeting the attached MoDOT specification **E1043D7**, **NET DELIVERED PRICE** to any District in the State of Missouri, in care of the District General Services Manager (See page 16).

CAB/CHASSIS MAKE/MODEL _____ PRICE _____

DIGGER DERRICK _____ PRICE _____

OPTIONS

OPTION	DESCRIPTION	Price
	<i>Please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	Additional training modules may be purchased by MoDOT after initial training at a cost of _____ per student with a _____ minimum class size.	
Option 2		
Option 3		
Option 4		
Option 5		
Option 6		
Option 7		
Option 8		
Option 9		

Please submit a complete parts and options list with detailed pricing information for each (make/model) your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturers Suggested Retail Prices (MSRP) for all digger derrick equipment options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

Required Vehicle Specifications

Engine Size in Liters: _____

Transmission Size: _____

Tire Size 1: _____

Tire Size 2: _____

GVWR: _____

Fuel Type: _____

Fuel Capacity 1: _____

Fuel Capacity 2: _____

Drive Train: _____

Oil Capacity: _____

Air Conditioning: _____

Cruise Control: _____

Warranty Information -

Standard Warranty: _____

Begin Date: _____

Extended Warranty: _____

Begin Date: _____

Item #2 New **45' Light Truck- Mounted, Non-Insulated, Articulated Telescopic Aerial Device** and New latest production **Utility Tool Body**, assembled and mounted on a new company-supplied 2010, or current model year cab and chassis, with minimum 17,500 GVW, 165" wheelbase, and 84" CA to be complete with all standard equipment and meeting the MoDOT specifications **E1010** and **E1351C** and **E1349**, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (See page 16). Cab and chassis must meet the following minimum requirements:

- 165" Wheelbase
- 84" Cab to Axle
- V8 Diesel
- 95 Amp Alternator
- Hydro-boost 4 wheel ABS
- 40-Gallon Fuel Tank
- Air Conditioning
- Cab Step on Street & Curbside
- Class 5 Receiver Hitch
- Driver & Passenger Air Bag
- 17,500 GVWR
- Rubber Floor Covering
- 750 CCA Amp Battery
- 4 Speed Automatic Transmission
- Intermittent Wipers
- LH & RH Trailer Mirrors
- Transmission Cooling Package

CAB/CHASSIS MAKE/MODEL _____ PRICE _____

AERIAL DEVICE with UTILITY TOOL BODY **E1351C**

MAKE/MODEL _____ PRICE _____

AERIAL DEVICE with UTILITY TOOL BODY **E1349**

MAKE/MODEL _____ PRICE _____

OPTIONS

OPTION	DESCRIPTION	Price
	<i>Please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	Material handling jib and winch consisting of Material Handling Plumbing Package, Winch and a jib pole that are automatically leveled with the platform. 800 lb material handling capacity required.	
Option 2	Material handling plumbing package only	
Option 3	Two-speed manual throttle control at bucket, pedestal, and rear tailshelf of body.	
Option 4	1000 lb Lifting eye mounted near the end of outer boom	
Option 5	24" x 30" x 42" Fiberglass walk-in bucket in lieu of the closed one-piece bucket.	

Option 6	24" x 30" x 42" Steel bucket	
Option 7	H-Frame Outriggers	
Option 8	Fully insulated aerial device. The outer-inner boom shall be tested and certified as category "C", 46KV and under, in accordance with ANSI A92.2.1990 requirements, and will be fully insulated in a retracted position. A chassis insulation system (lower boom insert) will provide 12 inches of insulation gap.	
Option 9	Heated hydraulic system, 110 volt.	
Option 10	Provide an Electric Power Source, Pure Sine Wave, inverter Dimensions Model DUI 12/2500N or equal; support system and auxiliary battery.	
Option 11	Additional training modules may be purchased by MoDOT after initial training at a cost of _____ per student with a _____ minimum class size.	

Item #3 70' Aerial Platform, meeting the attached MoDOT specification E1016, NET DELIVERED PRICE to any District in the State of Missouri, in care of the District General Services Manager (See page 16).

CAB/CHASSIS MAKE/MODEL _____ PRICE _____

AERIAL DEVICE

MAKE/MODEL _____ PRICE _____

OPTIONS

OPTION	DESCRIPTION	Price
	<i>Please list any vendor-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1	85' Working height aerial device. If this changes cab/chassis, please note here: Cab/Chassis Make/Model _____ Aerial Device Make/Model _____	_____ _____
Option 2	Additional training modules may be purchased by MoDOT after initial training at a cost of _____ per student with a _____ minimum class size.	

Required Vehicle Specifications

Engine Size in Liters: _____

Transmission Size: _____

Tire Size 1: _____

Tire Size 2: _____

GVWR: _____

Fuel Type: _____

Fuel Capacity 1: _____

Fuel Capacity 2: _____

Drive Train: _____

Oil Capacity: _____

Air Conditioning: _____

Cruise Control: _____

Warranty Information -

Standard Warranty: _____

Begin Date: _____

Extended Warranty: _____

Begin Date: _____

Training

All specialty equipment and equipment purchased by MoDOT shall have the minimum vendor training supplied as outlined below:

Training shall take place at each district where equipment is delivered or at an off site location at the vendor's expense. A qualified service technician or mechanic shall conduct the training. Training will be supplied to operators and mechanics of equipment and will cover safe operation and routine/preventative maintenance. The vendor shall supply training within one month of delivery and acceptance. The vendor shall supply all training materials.

Training shall be supplied to MoDOT mechanics by the vendor and will be a minimum 4 hours contact time per module. If more than 4 hours of training is necessary, the districts shall notify the vendor in advance of the scheduled training to setup the additional hours needed. Modules to be covered are electrical, chassis and power train, and hydraulics. Warranty coverage(s) will be explained during each of these modules.

Repair manuals shall be supplied in hardcover and CD at a ratio of 2 books and 1 CD for every unit.

Operator manuals must be hard copy and supplied with each individual unit.

Should the training not meet the requirements (needs of the employees being trained,) indicated above, the vendor shall come back to the location the training first took place and hold the training again.

Additional training modules may be purchased by MoDOT after initial training at a cost of XXXX per student with a XXXX minimum class size. Provide pricing on Options pages.

All vendors shall provide an 800 number for technical assistance, manned during normal working hours (8AM to 5PM)

NOTE: For bids to be considered, the attachment entitled "PREFERENCE IN PURCHASING PRODUCTS" must be either attached to the bid or on file in this office and must be dated in the current model year.

NOTE: The attachment entitled "MISSOURI DOMESTIC PRODUCT PROCUREMENT ACT" certificates of compliance must be completed and submitted with your bid for it to be considered responsive.

The undersigned, as bidder, understands that this project involves state funds and the bidder awarded the contract will be required to comply with Executive Order 94-03 of the Governor of the State of Missouri dated January 14, 1994. This order stipulates that there shall be no discriminatory employment practices by the contractor or his subcontractors, if any, based on race, color, religion, creed, national origin, sex, or age. The undersigned contractor or his subcontractors, if any, shall give written notice of their commitments under this clause to any labor union which they have bargaining or other agreements.

BIDS TO BE MAILED TO:
Missouri Department of Transportation
General Services - Fleet
P.O. Box 270
1320 Creek Trail Drive
Jefferson City, Missouri 65102
Clearly marked
Bid Request No. 3-090618

FIRM _____
STREET _____
CITY _____
STATE _____ ZIP _____
TELEPHONE _____
SIGNATURE _____
PRINT NAME _____
E-MAIL _____
FEIN # _____

3-090618

NOTICE * * * * NOTICE * * * * NOTICE

The department is interested in assisting Missouri counties, cities, special road districts, etc. in purchasing equipment that meets the Missouri Department of Transportation's specifications.

Each bidder is asked to indicate below whether they would be willing to offer equipment for sale to these local political entities at the same bid price offered to this department.

It is understood the department will not issue purchase orders, accept delivery nor make payment for equipment ordered by any of these agencies. It is further understood the price is based on the unit meeting the department's specifications. Any added options, deletions, or extra freight costs would be negotiated between the local agency and the successful vendor.

Indicate below whether your company is willing to offer such cooperative purchasing for Missouri counties, cities, or other political entities.

YES _____ NO _____

If the price varies throughout the state on department bids, because of different delivery destinations please indicate the price f.o.b. your location that would be offered as described above.

\$ _____ (Price) _____ (Location)

Company Name _____

Address _____

Phone Number _____

Signature _____

Title _____

Date _____

(Each vendor should complete the appropriate sections of this form and submit with their bid.)

PREFERENCE IN PURCHASING PRODUCTS

DATE: _____

The bidders attention is directed to Section 34.076 RsMO 1986 which gives preference to Missouri corporations, firms, and individuals when letting contracts or purchasing products.

Bids/Quotations received will be evaluated on the basis of this legislation.

All vendors submitting a bid/quotation must furnish ALL information requested below.

FOR CORPORATIONS:

State in which incorporated: _____

FOR OTHERS:

State of domicile: _____

FOR ALL VENDORS:

List address of Missouri offices or places of business:

THIS SECTION MUST BE COMPLETED AND SIGNED:

FIRM NAME: _____

ADDRESS: _____

CITY: _____ **STATE:** _____ **ZIP:** _____

BY (signature required): _____

Federal Tax I.D. #: _____ **if no Federal Tax I.D. # - list Social Security #:** _____

NOTE: For bid/quotation to be considered, the "Preference in Purchasing Products" form must be on file in the General Services (Procurement) Division and must be dated in the current calendar year.

MISSOURI DOMESTIC PRODUCTS PROCUREMENT ACT

The bidder's attention is directed to the Missouri Domestic Products Procurement Act, Sections 34.350 to 34.359, RsMO, which requires all manufactured goods or commodities used or supplied in the performance of this contract or any subcontract to be manufactured or produced in the United States.

Section 34.355, RsMO, requires the vendor or contractor to certify his compliance with Section 34.353 and, if applicable, Section 34.359, RsMO, at the time of bidding **and** prior to payment. Failure to comply with Section 34.353, RsMO, during the performance of the contract **and** to provide certification of compliance prior to payment will result in nonpayment for those goods or commodities.

Section 34.353.2, RsMO, specifies that it does not apply where the total contract is less than Twenty-Five Thousand Dollars (\$25,000.00). If your total bid is Twenty-Five Thousand Dollars (\$25,000.00) or more, you **must** complete this form as directed below.

Failure to complete and return this document with this bid will cause the State to presume the manufactured goods or products listed in the bid are not manufactured or produced in the United States, and the bid will be evaluated on that basis. Please read the certification appearing below on this form.

If all the goods or products specified in the attached bid which the bidder proposes to supply to the State shall be manufactured or produced in the "United States" as defined in Section 34.350, RsMO, check the box at left.

If only one item of any particular goods or products specified in the attached bid is manufactured or produced in the "United States" as defined in Section 34.350, RsMO, check the box at left and list the items (or item number) here:

If any or all of the goods or products specified in the attached bid which the bidder proposes to supply to the State are **not** manufactured or produced in the "United States" as defined in Section 34.350, RsMO, then: (a) check the box at left; (b) list below, by item (or item number), the country other than the United States where each good or product is manufactured or produced; and (c) check the boxes to the left of the paragraphs below if applicable and list the corresponding items (or item numbers) in the spaces provided.

Item (or item number)	Location Where Item Manufactured or Produced

(attach an additional sheet if necessary)

The following specified goods or products cannot be manufactured or produced in the United States in sufficient quantities or in time to meet the contract specifications. Items (or item numbers):

The following specified goods or products must be treated as manufactured or produced in the United States, in

accordance with an existing treaty, law, agreement, or regulation of the United States, including a treaty between the United States and any foreign country regarding export-import restrictions or international trade.
Items (or item numbers):

**MISSOURI DOMESTIC PRODUCTS PROCUREMENT ACT CONTINUED
CERTIFICATION**

By submitting this document, completed as directed above, with a bid, the bidder certifies under penalty of making false declaration (Section 575.060, RsMO) that the information contained in this document is true, correct and complete, and may be relied upon by the State in determining the bidders qualifications under and in compliance with the Missouri Domestic Products Procurement Act.

The bidder's failure to complete and return this document with the bid as directed above will cause the State to presume the manufactured goods or products listed in the bid are not manufactured or produced in the United States, and the bid will be evaluated on that basis pursuant to Section 34.353.3(2), RsMO.

All prices must include completed delivery to any of the below listed delivery destinations.

Missouri Department of Transportation
District 1 Garage
3602 N. Belt Highway
St. Joseph, Missouri 64502
Maint & Traffic Eng, **Koelle Barbour**
Koelle.barbour@modot.mo.gov 314-301-1422

Missouri Department of Transportation
District 6 Garage
2309 Barrett Station Rd.
Ballwin, Missouri 63021
General Services Manager, **Scott Boyer**
scott.boyer@modot.mo.gov 816-387-2452

Missouri Department of Transportation
District 2 Garage 902 N. Missouri St.
Macon, Missouri 63552
General Services Manager, **Joseph Hinton**
joseph.hinton@modot.mo.gov
660-385-8240

Missouri Department of Transportation
District 7 Garage 3901 East 32nd Street
Joplin, Missouri 64804
General Services Manager, **John Sinclair**
john.sinclair@modot.mo.gov
417-629-3220

Missouri Department of Transportation
District 3 Garage Highway 61 South
Hannibal, Missouri 63401
General Services Manager, **Darrell Barnes**
darrell.barnes@modot.mo.gov
573-248-2590

Missouri Department of Transportation
District 8 Garage 3025 E. Kearney
Springfield, Missouri 65804
General Services Manager, **Brad Leonard**
bradley.Leonard@modot.mo.gov
417-895-7700

Missouri Department of Transportation
District 4 Garage 2050 N.E. Independence
Lee Summit Missouri 64064
Asst Dist Engineer **Chris Redline**
christopher.redline@modot.mo.gov
816-622-6323

Missouri Department of Transportation
District 9 Garage 3956 East Main
Willow Springs, Missouri 65793
General Services Manager, **Jacky Traw**
jacky.traw@modot.mo.gov
417-469-9041

Missouri Department of Transportation
District 5 Garage 1511 Missouri Blvd
Jefferson City, Missouri 65101
General Services Manager, **Coleen Welter**
coleen.welter@modot.mo.gov
573-751-3660

Missouri Department of Transportation
District 10 Garage 201 N. Main
Sikeston, Missouri 63801
General Services Manager, **Ronald Miller**
ronald.miller@modot.mo.gov
573-472-5318

Missouri Department of Transportation
General Services Complex
830 MoDOT Drive
Jefferson City, Missouri 65101
Mechanic Supervisor, **Kenny Terry**
Kenny.terry@modot.mo.gov
573-751-8752