

Erb Equipment Co., Inc.  
200 Erb Industrial Drive  
Fenton, MO 63026

**Additional Vendor Options – Item #1**

**John Deere 410K Backhoe Loader**

**Total Cost**

<b>DESCRIPTION</b>	<b>PRICE</b>
Wain Roy 18" Bucket	\$830
Wain Roy 24" Bucket	\$940
Wain Roy 36" Bucket	\$1,155
Wain Roy 36" Ditching Bucket With bolt on edge	\$1,115
Wain Roy 48" Ditching Bucket With bolt on edge	\$1,375
Pilot Control with Pattern Selector	\$1,295
2 External Rear View Mirrors	In Base
Wain Roy Head for Plate Compactor	\$900
Coupler Adapter for 4-in-1 bucket In lieu of standard bucket connector	Same as standard
Chrome Exhaust	\$86
Auto shift – Automatic transmission	\$1,815
Diagnostic oil sampling port	\$250
Wain Roy Rigid Coupler	\$900

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**Additional Vendor Options – Item #2**

**John Deere 444K Wheel Loader**

**Total Cost**

2 Function joystick w/integral FNR	No charge
2 Lever finger tip control	\$90
Transmission with rear axle disconnect (For roading and braking)	\$1,880
High traction front & rear hydraulically locking differential axles	\$1,050
Automatic differential lock (Provides continual diff lock with bottom guards)	\$1,490
Ether starting aid	N/A
Chrome exhaust	\$185
Environmental drain / sampling port	\$170
Wheel spin control (1 <sup>st</sup> gear)	\$405
Automatic reversing fan drive with centrifugal engine air precleaner	\$1,160
Axle coolers for long roading or heavy braking	\$1,550
Level 1 corrosion prevention package for electrical system	\$1,130
Transmission side frame guards	\$245
Bottom guards	\$732
100 Amp alternator	\$250

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**Additional Vendor Options – Item #3**

**John Deere 524K Wheel Loader**

**Total Cost**

Reverse fan drive with centrifugal precleaner	\$1,100
Chrome Exhaust	\$173
2 Function 2 Lever finger tip control	\$80
Joystick steering only With steering wheel	\$2,470
4 Speed transmission w/rear axle disconnect	\$1,740
High traction front & rear hydraulically locking differential axles	\$995
Automatic differential lock w/bottom guards	\$1,415
Heated outside mirrors	\$315
Wheel spin control (1 <sup>st</sup> gear)	\$380
Environmental drain ports	\$210
Axle coolers with filtration	\$1,470
Level 1 electrical corrosion prevention package	\$1,070
Bottom guards	\$695
Transmission side frame guards	\$230

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**Additional Vendor Options – Item #3**

**John Deere 544K Wheel Loader**

**Total Cost**

Z-Bar with never grease pin joints	\$2,465
High lift Z-Bar with never grease pin joints	\$4,600
2 Function joystick with integral FNR	N/C
2 Function 2 Lever finger tip control	\$85
Joystick steering only With steering wheel	\$2,430
4 Speed transmission w/rear axle disconnect for roading	\$1,815
High traction front & rear hydraulically locking differential axles	\$980
Automatic differential lock w/bottom guards for continual differential use	\$1,398
Chrome exhaust	\$175
Automatic ether starting aid	N/A
Automatic reversing fan drive with centrifugal engine air pre-cleaner	\$1,085
Wheel spin control (1 <sup>st</sup> gear)	\$375
Environmental drain / sampling port	\$205
Axle coolers (bottom guards included)	\$1,450
Level 1 electrical corrosion prevention package	\$1,055
Bottom guards	\$685
Transmission side frame guards	\$230



**EQUIPMENT SERVICES**

2300 Cassens Dr.  
Fenton, MO 63026

April 9, 2013

Contract 3-120320RJ – Backhoes/Loaders

“Additional Vendor Options”

Additional vendor options for Item #1 backhoes

Item #1  
Backhoe

Pavement breaker attachment

- Indeco HP1000 ABF hydraulic breaker; 1000 ft. lb. – price: \$12,350.00

We would like to thank you for your business in the past year and look forward to continuing to work with you during this contract extension. If you have any questions, please do not hesitate to call at 800-830-9970.

Sincerely;

A handwritten signature in black ink, appearing to read "Jerry Jansen". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Jerry Jansen  
Sales

**Tri-State Construction Equipment Company Additional Vendor Options for:**

**Item #1:** Outright purchase of one (1) new Backhoe with minimum 95 net horsepower, four-wheel drive with cab/heater and 21L x 24 rear tires. Backhoe extendable dipper stick will crane a min. of 2,500 lbs from ground level. All Backhoes are priced without a backhoe bucket.

**Please indicate make and model John Deere 410K**

<b><u>Additional Options</u></b>	<b><u>Price (Each)</u></b>
Option 20. 60" x 60" QC Pallet Forks	<u>\$1,780.00</u>
Option 21. Air Ride Fabric Seat	<u>\$Standard</u>
Option 22. Hydraulic Pilot Backhoe Controls	<u>\$1,295.00</u>
Option 23. 3 Function Loader Control Valve and Quick Coupler used w/ Quick Coupler Buckets (Includes Ride Control)	<u>\$3,880.00 – Requires Option 10</u>
Option 24. 3 Function Loader Control Valve used w/ Pin on Buckets	<u>\$2,460.00</u>
Option 25. 1.32 Cu. Yd. 4 in 1 Bucket Pin on	<u>\$1,350.00 – Requires Option 24</u>
Option 26. Backhoe Boom Protection Plate	<u>\$715.00</u>
Option 27. Beacon Light & Guard Installed	<u>\$775.00</u>
Option 28. MartinMax Maintenance Agreement - 3 year/1500 hours	<u>\$7,425.00</u>
Option 29. MartinMax Maintenance Agreement - 5 year/3000 hours	<u>\$16,200.00</u>
Option 30. Auto shift Transmission	<u>\$1,820.00</u>
Option 31. Hydraulic 4-tine thumb used with 24" bucket	<u>\$3,199.00 – Requires Option 17 or 18</u>
Option 32. 12" x 40" Manual Thumb Installed	<u>\$1,840.00</u>
Option 33. Multi-brand Mechanical Backhoe Quick Coupler	<u>\$725.00</u>

**Tri-State Construction Equipment Company Additional Vendor Options for:**

**Item #2: Outright purchase of one (1) new Wheel Loader with minimum 110 net horsepower, four-wheel drive, with cab/heater and 17.5 x 25 rear tires. All loaders are priced with a 2.0 yd bucket.**

**Indicate make and model John Deere 444K**

<b><u>Additional Options</u></b>	<b><u>Price (Each)</u></b>
Option 10. 3 Function Hydraulic Controls w/Lines to the Front for Attachments	<u>\$1,560.00</u>
Option 11. L2 12-Ply Bias in Lieu of Radials	<u>\$(148.00)</u> (DEDUCT)
Option 12. Axle Coolers	<u>\$820.00</u>
Option 13. Heated Outside Mirrors	<u>\$340.00</u>
Option 14. Rear View Camera	<u>\$2,445.00</u>
Option 15. Cab Mounted Fire Extinguisher	<u>\$75.00</u>
Option 16. Electrical Corrosion Package	<u>\$1,130.00</u>
Option 17. Beacon Light & Guard Installed	<u>\$835.00</u>
Option 18. Rear Axle Disconnect	<u>\$1,880.00</u>
Option 19. MartinMax Maintenance Agreement - 3 year/1500 hours	<u>\$7,875.00</u>
Option 20. MartinMax Maintenance Agreement - 5 year/3000 hours	<u>\$18,300.00</u>

**Tri-State Construction Equipment Company Additional Vendor Options for:**

**Item #3: Outright purchase of one (1) new Wheel Loader with minimum 135 net horsepower, four-wheel drive, with cab/heater and 20.5 x 25 rear tires. All loaders are priced with a 2.5 yd bucket.**

**Indicate make and model John Deere 524K**

<b><u>Additional Options</u></b>	<b><u>Price (Each)</u></b>
Option 10. 3 Function Hydraulic Joy Stick Controls w/Auxiliary Line to the Front for Attachments	<u>\$1,475.00</u>
Option 11. L2 12-Ply Bias Tires	<u>\$(925.00)</u> (DEDUCT)
Option 12. L3 16-Ply Bias Tires	<u>\$No Cost-Same as Base</u>
Option 13. Axle Coolers	<u>\$780.00</u>
Option 14. Heated Outside Mirrors	<u>\$315.00</u>
Option 15. Rear View Camera	<u>\$2,315.00</u>
Option 16. Cab Mounted Fire Extinguisher	<u>\$75.00</u>
Option 17. Electrical Corrosion Package	<u>\$1,075.00</u>
Option 18. Beacon Light & Guard Installed	<u>\$835.00</u>
Option 19. MartinMax Maintenance Agreement - 3 year/1500 hours	<u>\$7,950.00</u>
Option 20. MartinMax Maintenance Agreement - 5 year/5000 hours	<u>\$18,300.00</u>
Option 21. Hydraulic Reversing Fan and Pre-cleaner	<u>\$1,050.00</u>

**Tri-State Construction Equipment Company Additional Vendor Options for:**

**Item #3: Outright purchase of one (1) new Wheel Loader with minimum 135 net horsepower, four-wheel drive, with cab/heater and 20.5 x 25 rear tires. All loaders are priced with a 2.5 yd bucket.**

**Indicate make and model John Deere 544K**

<b><u>Additional Options</u></b>	<b><u>Price (Each)</u></b>
Option 10. 3 Function Hydraulic Joy Stick Controls w/Auxiliary Line to the Front for Attachments	<u>\$1,460.00</u>
Option 11. L2 12-Ply Bias Tires	<u>\$(1,295.00)</u> (DEDUCT)
Option 12. L3 16-Ply Bias Tires	<u>\$(1,886.00)</u> (DEDUCT)
Option 13. Axle Coolers	<u>\$770.00</u>
Option 14. Heated Outside Mirrors	<u>\$320.00</u>
Option 15. Rear View Camera	<u>\$2,280.00</u>
Option 16. Cab Mounted Fire Extinguisher	<u>\$75.00</u>
Option 17. Electrical Corrosion Package	<u>\$1,055.00</u>
Option 18. Beacon Light & Guard Installed	<u>\$835.00</u>
Option 19. MartinMax Maintenance Agreement - 3 year/1500 hours	<u>\$7,950.00</u>
Option 20. MartinMax Maintenance Agreement - 5 year/5000 hours	<u>\$18,300.00</u>
Option 21. Hydraulic Reversing Fan	<u>\$310.00</u>