

Safety Vest & Safety Trouser Bid Summary

Bid Request #1-100209FR

2/9/2010

				Wise El Santo		HD Supply-White Cap		Traffix Devices, Inc.	
ITEM	C/D	DESCRIPTION:	EST QTY:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:
1	TBD	Vest - S (special order)	1	\$10.92	\$10.92	\$11.44	\$11.44	\$15.89	\$15.89
2	3459250360	Vest - M	1,000	\$10.92	\$10,920.00	\$11.44	\$11,440.00	\$15.89	\$15,890.00
3	3459250510	Vest - L	3,500	\$10.92	\$38,220.00	\$11.44	\$40,040.00	\$15.89	\$55,615.00
4	3459250650	Vest - XL	4,500	\$10.92	\$49,140.00	\$11.44	\$51,480.00	\$16.40	\$73,800.00
5	3459250800	Vest - 2XL	3,000	\$10.92	\$32,760.00	\$11.44	\$34,320.00	\$17.70	\$53,100.00
6	3459250825	Vest - 3XL	1,000	\$10.92	\$10,920.00	\$11.44	\$11,440.00	\$18.99	\$18,990.00
7	3459250850	Vest - 4XL	500	\$10.92	\$5,460.00	\$11.44	\$5,720.00	\$20.28	\$10,140.00
8	TBD	Vest - 5XL (special order)	1	\$10.92	\$10.92	\$11.44	\$11.44	\$24.19	\$24.19
9	3450885200	Trousers - Small	25	\$13.67	\$341.75	\$13.83	\$345.75	\$16.74	\$418.50
10	3450885205	Trousers - Medium	100	\$13.67	\$1,367.00	\$13.83	\$1,383.00	\$16.74	\$1,674.00
11	3450885210	Trousers - Large	400	\$13.67	\$5,468.00	\$13.83	\$5,532.00	\$17.82	\$7,128.00
12	3450885215	Trousers - XL	600	\$13.67	\$8,202.00	\$13.83	\$8,298.00	\$17.82	\$10,692.00
13	3450885220	Trousers - 2XL	500	\$13.67	\$6,835.00	\$13.83	\$6,915.00	\$18.88	\$9,440.00
14	3450885225	Trousers - 3XL	200	\$13.67	\$2,734.00	\$13.83	\$2,766.00	\$18.88	\$3,776.00
15	3450885230	Trousers - 4XL	50	\$13.67	\$683.50	\$13.83	\$691.50	\$21.22	\$1,061.00
16	3450885235	Trousers - 5XL	25	\$13.67	\$341.75	\$13.83	\$345.75	\$21.22	\$530.50
17	TBD	Trousers - 6XL (special order)	1	\$13.67	\$13.67	\$13.83	\$13.83	\$22.03	\$22.03
				TOTAL:	\$ 173,428.51	TOTAL:	\$180,753.71	TOTAL:	\$262,317.11

VESTS: # PER CASE

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				McGregor Hardware, Inc.		Globe Electric Co.		Stroud Safety Apparel	
ITEM	C/D	DESCRIPTION:	EST QTY:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:
1	TBD	Vest - S (special order)	1	\$18.50	\$18.50	\$13.39	\$13.39	\$13.68	\$13.68
2	3459250360	Vest - M	1,000	\$18.50	\$18,500.00	\$13.39	\$13,390.00	\$13.68	\$13,680.00
3	3459250510	Vest - L	3,500	\$18.50	\$64,750.00	\$13.39	\$46,865.00	\$13.68	\$47,880.00
4	3459250650	Vest - XL	4,500	\$18.50	\$83,250.00	\$13.39	\$60,255.00	\$13.68	\$61,560.00
5	3459250800	Vest - 2XL	3,000	\$18.50	\$55,500.00	\$13.39	\$40,170.00	\$13.68	\$41,040.00
6	3459250825	Vest - 3XL	1,000	\$18.50	\$18,500.00	\$13.39	\$13,390.00	\$13.68	\$13,680.00
7	3459250850	Vest - 4XL	500	\$18.50	\$9,250.00	\$13.39	\$6,695.00	\$13.68	\$6,840.00
8	TBD	Vest - 5XL (special order)	1	\$18.50	\$18.50	\$13.39	\$13.39	\$13.68	\$13.68
9	3450885200	Trousers - Small	25	\$16.39	\$409.75	\$12.52	\$313.00	\$12.16	\$304.00
10	3450885205	Trousers - Medium	100	\$16.39	\$1,639.00	\$12.52	\$1,252.00	\$12.16	\$1,216.00
11	3450885210	Trousers - Large	400	\$16.39	\$6,556.00	\$12.52	\$5,008.00	\$12.16	\$4,864.00
12	3450885215	Trousers - XL	600	\$16.39	\$9,834.00	\$12.52	\$7,512.00	\$12.16	\$7,296.00
13	3450885220	Trousers - 2XL	500	\$16.39	\$8,195.00	\$12.52	\$6,260.00	\$12.16	\$6,080.00
14	3450885225	Trousers - 3XL	200	\$16.39	\$3,278.00	\$12.52	\$2,504.00	\$12.16	\$2,432.00
15	3450885230	Trousers - 4XL	50	\$16.39	\$819.50	\$12.52	\$626.00	\$12.16	\$608.00
16	3450885235	Trousers - 5XL	25	\$16.39	\$409.75	\$12.52	\$313.00	\$12.16	\$304.00
17	TBD	Trousers - 6XL (special order)	1	\$16.39	\$16.39	\$12.52	\$12.52	\$12.16	\$12.16
				TOTAL:	\$ 280,944.39	TOTAL:	\$204,592.30	TOTAL:	\$207,823.52

VESTS: # PER CASE

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Safety Vest & Safety Trouser Bid Summary

Bid Request #1-100209FR

2/9/2010

ITEM	C/D	DESCRIPTION:	EST QTY:	J.J. Keller & Assoc.		All Safe Industries		Sunwest Sales Company	
				UNIT COST:	EXT COST:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:
1	TBD	Vest - S (special order)	1	\$12.44	\$12.44	\$11.05	\$11.05	\$9.90	\$9.90
2	3459250360	Vest - M	1,000	\$12.44	\$12,440.00	\$11.05	\$11,050.00	\$9.90	\$9,900.00
3	3459250510	Vest - L	3,500	\$12.44	\$43,540.00	\$11.05	\$38,675.00	\$9.90	\$34,650.00
4	3459250650	Vest - XL	4,500	\$12.44	\$55,980.00	\$11.05	\$49,725.00	\$9.90	\$44,550.00
5	3459250800	Vest - 2XL	3,000	\$12.44	\$37,320.00	\$11.05	\$33,150.00	\$9.90	\$29,700.00
6	3459250825	Vest - 3XL	1,000	\$12.44	\$12,440.00	\$11.05	\$11,050.00	\$9.90	\$9,900.00
7	3459250850	Vest - 4XL	500	\$12.44	\$6,220.00	\$11.05	\$5,525.00	\$9.90	\$4,950.00
8	TBD	Vest - 5XL (special order)	1	\$12.44	\$12.44	\$11.05	\$11.05	\$9.90	\$9.90
9	3450885200	Trousers - Small	25	\$15.56	\$389.00	\$14.15	\$353.75	\$15.00	\$375.00
10	3450885205	Trousers - Medium	100	\$15.56	\$1,556.00	\$14.15	\$1,415.00	\$15.00	\$1,500.00
11	3450885210	Trousers - Large	400	\$15.56	\$6,224.00	\$14.15	\$5,660.00	\$15.00	\$6,000.00
12	3450885215	Trousers - XL	600	\$15.56	\$9,336.00	\$14.15	\$8,490.00	\$15.00	\$9,000.00
13	3450885220	Trousers - 2XL	500	\$15.56	\$7,780.00	\$14.15	\$7,075.00	\$15.00	\$7,500.00
14	3450885225	Trousers - 3XL	200	\$15.56	\$3,112.00	\$14.15	\$2,830.00	\$15.00	\$3,000.00
15	3450885230	Trousers - 4XL	50	\$15.56	\$778.00	\$14.15	\$707.50	\$15.00	\$750.00
16	3450885235	Trousers - 5XL	25	\$15.56	\$389.00	\$14.15	\$353.75	\$15.00	\$375.00
17	TBD	Trousers - 6XL (special order)	1	\$15.56	\$15.56	\$14.15	\$14.15	\$15.00	\$15.00
				TOTAL:	\$ 197,544.44	TOTAL:	\$176,096.25	TOTAL:	\$162,184.80

VESTS: # PER CASE

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ITEM	C/D	DESCRIPTION:	EST QTY:	The Strong Group, Inc.		Airgas Safety-Bristol, PA		Hertz Equipment Rental	
				UNIT COST:	EXT COST:	UNIT COST:	EXT COST:	UNIT COST:	EXT COST:
1	TBD	Vest - S (special order)	1	\$13.50	\$13.50	\$11.45	\$11.45	\$14.12	\$14.12
2	3459250360	Vest - M	1,000	\$13.50	\$13,500.00	\$11.45	\$11,450.00	\$14.12	\$14,120.00
3	3459250510	Vest - L	3,500	\$13.50	\$47,250.00	\$11.45	\$40,075.00	\$14.12	\$49,420.00
4	3459250650	Vest - XL	4,500	\$13.50	\$60,750.00	\$11.05	\$49,725.00	\$14.12	\$63,540.00
5	3459250800	Vest - 2XL	3,000	\$13.50	\$40,500.00	\$11.45	\$34,350.00	\$14.12	\$42,360.00
6	3459250825	Vest - 3XL	1,000	\$13.50	\$13,500.00	\$11.45	\$11,450.00	\$14.12	\$14,120.00
7	3459250850	Vest - 4XL	500	\$13.50	\$6,750.00	\$11.45	\$5,725.00	\$14.12	\$7,060.00
8	TBD	Vest - 5XL (special order)	1	\$13.50	\$13.50	\$11.45	\$11.45	\$14.12	\$14.12
9	3450885200	Trousers - Small	25	\$12.60	\$315.00	\$14.31	\$357.75	\$15.70	\$392.50
10	3450885205	Trousers - Medium	100	\$12.60	\$1,260.00	\$14.31	\$1,431.00	\$15.70	\$1,570.00
11	3450885210	Trousers - Large	400	\$12.60	\$5,040.00	\$14.31	\$5,724.00	\$15.70	\$6,280.00
12	3450885215	Trousers - XL	600	\$12.60	\$7,560.00	\$13.83	\$8,298.00	\$15.70	\$9,420.00
13	3450885220	Trousers - 2XL	500	\$12.60	\$6,300.00	\$14.31	\$7,155.00	\$15.70	\$7,850.00
14	3450885225	Trousers - 3XL	200	\$12.60	\$2,520.00	\$14.31	\$2,862.00	\$15.70	\$3,140.00
15	3450885230	Trousers - 4XL	50	\$12.60	\$630.00	\$14.31	\$715.50	\$15.70	\$785.00
16	3450885235	Trousers - 5XL	25	\$12.60	\$315.00	\$14.31	\$357.75	\$15.70	\$392.50
17	TBD	Trousers - 6XL (special order)	1	\$12.60	\$12.60	\$14.31	\$14.31	\$15.70	\$15.70
				TOTAL:	\$206,229.60	TOTAL:	\$179,713.21	TOTAL:	\$220,493.94

VESTS: # PER CASE

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Safety Vest & Safety Trouser Bid Summary

Bid Request #1-100209FR

2/9/2010

ITEM	C/D	DESCRIPTION:	EST QTY:	Lohmann & Rauscher Bid #1		Lohmann & Rauscher Bid #2	
				UNIT COST:	EXT COST:	UNIT COST:	EXT COST:
1	TBD	Vest - S (special order)	1	\$6.72	\$6.72	\$13.50	\$13.50
2	3459250360	Vest - M	1,000	\$6.72	\$6,720.00	\$13.50	\$13,500.00
3	3459250510	Vest - L	3,500	\$6.72	\$23,520.00	\$13.50	\$47,250.00
4	3459250650	Vest - XL	4,500	\$6.72	\$30,240.00	\$13.50	\$60,750.00
5	3459250800	Vest - 2XL	3,000	\$6.72	\$20,160.00	\$13.50	\$40,500.00
6	3459250825	Vest - 3XL	1,000	\$6.72	\$6,720.00	\$14.50	\$14,500.00
7	3459250850	Vest - 4XL	500	\$6.72	\$3,360.00	\$15.50	\$7,750.00
8	TBD	Vest - 5XL (special order)	1	\$6.72	\$6.72	\$16.50	\$16.50
9	3450885200	Trousers - Small	25	\$6.61	\$165.25	\$13.50	\$337.50
10	3450885205	Trousers - Medium	100	\$6.61	\$661.00	\$13.50	\$1,350.00
11	3450885210	Trousers - Large	400	\$6.61	\$2,644.00	\$13.50	\$5,400.00
12	3450885215	Trousers - XL	600	\$6.61	\$3,966.00	\$13.50	\$8,100.00
13	3450885220	Trousers - 2XL	500	\$6.61	\$3,305.00	\$13.50	\$6,750.00
14	3450885225	Trousers - 3XL	200	\$6.61	\$1,322.00	\$14.50	\$2,900.00
15	3450885230	Trousers - 4XL	50	\$6.61	\$330.50	\$15.50	\$775.00
16	3450885235	Trousers - 5XL	25	\$6.61	\$165.25	\$16.50	\$412.50
17	TBD	Trousers - 6XL (special order)	1	\$6.61	\$6.61	\$17.50	\$17.50
				TOTAL: \$ 103,299.05		TOTAL: \$ 210,322.50	

VESTS: # PER CASE

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Award Recommendation:

Award to Lohmann & Rauscher; Bid #1, bidding pre-approved product as specified in the bid

Bidder's total is different than spreadsheet total

Non-responsive bids submitted: Regal Midwest & Graybar Electric